



## 2011 KWAOR REALTOR® of the Year

### Jennifer R Bove

Bove Realty, LLC

The Kent Washington Association of REALTORS® is proud to announce that Jennifer Bove, Broker Owner of Bove Realty, LLC is the **2011 KWAOR REALTOR® of the Year**. Jenn's REALTOR® Spirit shines through in her team approach to the business and her drive to educate new REALTORS® in every aspect of the real estate profession. A huge believer in the value of education, she has consistently acted on this core belief.

Since her entry into Real Estate in 2001, she has been a strong advocate for comprehensive education in the field of real estate. Jenn insists that "a true professional is one that knows the industry inside and out". Throughout the years, she has conducted her business in an educated, professional manner, both with clients and fellow real estate associates. When working with Coldwell Banker Residential Brokerage in North Kingstown, she participated in Home Buyer Seminars at American Power Conversion in South Kingstown, helping to educate APC employees on the intricacies of buying real estate in Rhode Island. In 2006, she was hired by Prudential Gammons Realty to be a Manager for their Exeter office and Trainer for the entire company. During her years there, she conducted four separate 10-week training series for new and experienced agents, a program which included one-on-one coaching and sales meetings. To this day, agents still come up to her to thank her for what they learned.

Says team member Margo Veasey, "Jenn attended two national training and informational conferences for Prudential, one in San Diego and one in Las Vegas, as well as becoming certified in the Prudential Management Institutional Courses. Jenn gained a lot of experience and education, which she then used and shared in her own training classes. We all benefitted from that because of her wonderful way of passing along information and knowledge".

In July of 2010, she opened her own brokerage, where she currently conducts first-time home buyer seminars for the general public. These seminars detail the process of purchasing a home in today's market.

Jenn is a dedicated supporter of many local charity events and brings an event planner's mind set to all of her volunteer activities. Over the last seven years, many REALTORS® have attended her annual Halloween Bash, a huge party that has benefitted charities as varied as the American Heart Association, Cancer Society and local Pathways Strategic Training Center. She has been both a sponsor and participant in the Matty Fund 5K Run for Epilepsy. She cooks and serves meals once a month at the Providence Ronald McDonald House, a home away from home for parents of children undergoing cancer treatment at Hasbro Children's Hospital. The families are most appreciative of her support and her original meals with themes like Barbecue and Comfort Food. Jenn is also a member of the North Kingstown Chamber of Commerce.

Jenn is currently a Director for the Kent Washington Association. She always comes through for the Association whenever asked to take leadership on a committee or a project. She was founding Chair of the Membership Committee in 2007 and for the next two years, under her leadership, the committee put out a comprehensive membership survey and initiated a series of panel discussions and the New Member 'Meet n' Greet' sessions, in which new Association members meet with the Association leadership in an informal setting.

Under Jenn's leadership as Chair of the RPAC Committee in 2010, the Kent Washington Association exceeded its annual fundraising goal through such activities as a live auction and the RPAC Volleyball League, a very successful series which she co-founded with Jennifer Fiorio in 2010 and which continues to raise RPAC funds in a friendly competition on Thursday nights. She is currently Chair of a Sub-committee that is planning an upcoming 5K Charity Walk/Run in September. Always the trainer, she will be launching "**Couch to 5K**", a 9-week program for REALTORS® who want to get in shape for the event.

Jenn is currently a Director for Statewide MLS and served in 2010 on the RIAR RPAC Committee. She has attended and supported REALTOR® Day on the Hill. Jenn attended the 2008 NAR Convention in Orlando, Florida.

In 2002, Jenn earned the "Rookie of the Year" Award from Coldwell Banker Residential Brokerage. She was a Circle of Sales Excellence Awards recipient both as an individual in 2004 and 2006 and, as the leader of The Bove Team in 2007 through 2011. Her team received the Prudential Leading Edge Society Award in 2007, 2008 and 2009. She has been recently honored with the 2011 Five Star Professional Award for real estate agents in Rhode Island, an award which will be publicized in this year's September issue of Rhode Island Monthly. The award is given for exceptional service and overall satisfaction as indicated by clients, peers and industry experts.

In a field that is built for self-starters, Jennifer Bove epitomizes the entrepreneur. In her ten year career, she has developed a blueprint for long term success as a real estate professional. Her overriding message to agents entering the business is this: "Education is key. You're going to get out of it what you put into it," she says. "A true professional is always willing to learn."

What Jenn herself puts into it is dedication, drive, and conscientious effort to make herself and her agents thoroughly knowledgeable professionals who themselves can educate clients in everything they need to know to purchase or sell their properties. The client relationships that she and her team have built begin with first time home buyer seminars, continue with honest, caring and professional service and endure over the years in the form of referrals.

She pours equal energy and dedication into all of her volunteer activities for the Kent Washington Association, applying creativity and consistent follow-through to make every event memorable and every fundraiser profitable. She is energetic, pleasant to work with and an original thinker who always brings her best to anything she undertakes. "I recommend Jenn highly as REALTOR® of the year," says KWAOR President, Dotti Giamette. "As a progressive, spirited, enthusiastic REALTOR®, we are proud to have her represent us and our profession. We hail Jenn as a self-driven, motivational, trusted REALTOR®."

For these and many other reasons, we are happy to name Jenn Bove our 2011 KWAOR REALTOR® of the Year.

